

Larry Pino

SPEAKER, ATTORNEY, AUTHOR, ENTREPRENEUR

An [Avvo rated](#) attorney, Larry is a commercial attorney specializing in business and investment law. Larry graduated with a Bachelor's Degree from the University of Notre Dame, a Juris Doctor degree from the New York University School of Law, and a Doctorate in Business Administration from the University of Florida. In addition, he received Certificates of Completion from the Universidad de Madrid in Madrid, Spain, L'Alliance Francaise in Paris, France, and the Centro Linguistico Italiane dante Alighieri in Rome, Italy.

He is admitted to practice law and is in good standing as a member of the bar in [Florida](#), [New York](#), and [California](#), as well as in multiple federal courts across the country. In addition to active law practice, Larry is the Founder and CEO of a private equity enterprise development and management company focused on starting, developing and growing business enterprises. Serving as Chairman, CEO or Board Member of many of those investments he founded some 80 businesses in his professional career – all start-ups – selling over \$1.5 billion of goods and services, employing thousands of employees, and generating hundreds of millions of dollars of investment capital. Over the past 40 years, Mr. Pino has transacted numerous real estate, stock and investment ventures for himself and his clients exceeding \$2 billion in value.

Larry has also conducted some 5,500 speaking engagements, speaking to over one million people and appearing on 140 radio and television talk shows. Larry is passionate about education, teaching courses in High Performance Organizations and Rapid Enterprise Development as an Adjunct Professor for the Hamilton Holt School at [Rollins College](#) in Winter Park, Florida.

[Larry has authored fourteen books](#) including *Finding Your Niche*, (Berkley-Putnam Publishing), *Finding Your E-Niche*, *The Desktop Lawyer*, and *Cash In On Cash Flow*, (Simon & Schuster). He also co-authored *Morphing: Radical Evolution for Revolutionary Times* with Dr. Craig McAllaster; retired Acting President Emeritus of Rollins College.



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Paula@PinoLawGroup.com

407.956.4245

PinoLawGroup.com

[Facebook: PinoLawGroup](#)

[LinkedIn: Larry Pino](#)

Below are short descriptions of Larry's most requested speaking topics; however, Larry can tailor his presentation to meet the needs of your event attendees.

POPULAR SPEAKING TOPICS

Turnkey Real Estate Investments as Securities

Turnkey real estate investments, as most commonly marketed and distributed currently, are in fact securities under federal and state law. This presentation explores the why and how to keep them legal.

Asset Protection & Estate Planning The Intelligent Way

Don't put what you've built at risk. Learn how to optimize asset protection, satisfy estate-planning objectives and minimize tax consequences with this presentation.

The ABC's of Using Securities to Raise Capital

In 2012, the JOBS Act became law. This talk focuses on how emerging growth companies can use that opportunity to raise capital. Larry explains the ins and outs of Reg D 506(b) and 506(c) as well as Regulation A+, offerings.

Structuring Private Lending Transactions

Audiences will leave with a well-rounded understanding of private transactions and their benefits. Larry talks about different types, underwriting, lending, and much much more.

CLICK TO WATCH AN ACTUAL PRESENTATION



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